

# EXHIBIT I

## DEPARTMENT OF HUMAN SERVICES, MEDICAL SERVICES

**SUBJECT:** Health Insurance Premium Payment (HIPP)

**DESCRIPTION:** The Division of Medical Services may pay for health insurance plans for Medicaid eligible individuals if such plans are cost effective. Health insurance plans are cost effective if the premiums, coinsurance, deductibles, and other cost sharing obligations under a health plan, plus an amount for administrative costs are likely to be less than the amount paid for equivalent Medicaid services.

**PUBLIC COMMENT:** A public hearing was held on September 7, 2011. The public comment period expired on August 9, 2011. No public comments were submitted to the agency, other than general HIPP questions at the hearing. The proposed effective date is October 1, 2012.

**CONTROVERSY:** This is not expected to be controversial.

**FINANCIAL IMPACT:** The estimated savings to the agency is \$2,250,000 for state fiscal year 2013 and \$5,880,000 for state fiscal year 2014.

**LEGAL AUTHORIZATION:** Arkansas Code Annotated § 20-76-201 authorizes the Department of Human Services to administer programs for the indigent and to "make rules and regulations" pertaining to the administration of those programs. Arkansas Code Annotated § 20-77-107 specifically authorizes the department to "establish and maintain an indigent medical care program."

**QUESTIONNAIRE FOR FILING PROPOSED RULES AND REGULATIONS**  
**WITH THE ARKANSAS LEGISLATIVE COUNCIL AND JOINT INTERIM COMMITTEE**

**DEPARTMENT/AGENCY** Department of Human Services  
**DIVISION** Division of Medical Services  
**DIVISION DIRECTOR** Andrew Allison, PhD  
**CONTACT PERSON** Michael Crump  
**ADDRESS** P.O Box 1437, Slot S295, Little Rock, AR 72203  
**PHONE NO.** 683-0596 **FAX NO.** 682-2480 **E-MAIL** michael.crump@arkansas.gov  
**NAME OF PRESENTER AT COMMITTEE MEETING** Marilyn Strickland  
**PRESENTER E-MAIL** marilyn.strickland@arkansas.gov

**INSTRUCTIONS**

- A. Please make copies of this form for future use.
- B. Please answer each question completely using layman terms. You may use additional sheets, if necessary.
- C. If you have a method of indexing your rules, please give the proposed citation after "Short Title of this Rule" below.
- D. Submit two (2) copies of this questionnaire and financial impact statement attached to the front of two (2) copies of the proposed rule and required documents. Mail or deliver to:

Donna K. Davis  
Administrative Rules Review Section  
Arkansas Legislative Council  
Bureau of Legislative Research  
Room 315, State Capitol  
Little Rock, AR 72201

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- 1. What is the short title of this rule?  
Health Insurance Premium Payment (HIPP)
- 2. What is the subject of the proposed rule?  
To implement a Health Insurance Premium Payment process for Medicaid beneficiaries if such payments are cost effective.
- 3. Is this rule required to comply with a federal statute, rule, or regulation? Yes X No \_\_\_\_.  
If yes, please provide the federal rule, regulation, and/or statute citation.  
Medical assistance as defined in §1906 of the Social Security Act that is covered under the State Medicaid Plan and any additional services covered under a waiver approved by the Secretary of the Department of Health and Human Services.
- 4. Was this rule filed under the emergency provisions of the Administrative Procedure Act?  
Yes \_\_\_\_ No X.  
If yes, what is the effective date of the emergency rule? \_\_\_\_\_  
When does the emergency rule expire? \_\_\_\_\_  
Will this emergency rule be promulgated under the permanent provisions of the Administrative Procedure Act? Yes \_\_\_\_ No \_\_\_\_

5. Is this a new rule? Yes  No  If yes, please provide a brief summary explaining the regulation.

Does this repeal an existing rule? Yes  No  If yes, a copy of the repealed rule is to be included with your completed questionnaire. If it is being replaced with a new rule, please provide a summary of the rule giving an explanation of what the rule does.

Is this an amendment to an existing rule? Yes  No  If yes, please attach a mark-up showing the changes in the existing rule and a summary of the substantive changes. Note: The summary should explain what the amendment does, and the mark-up copy should be clearly labeled "mark-up."

6. Cite the state law that grants the authority for this proposed rule? If codified, please give Arkansas Code citation.

Arkansas Statute 20-76-201

7. What is the purpose of this proposed rule? Why is it necessary?

The purpose of the proposed rule is to provide for Cost Effectiveness: Health insurance premium payments are cost effective if the premiums, coinsurance, deductibles and other cost sharing obligations under a health plan, plus an amount for administrative costs are likely to be less than the amount paid for equivalent Medicaid services.

8. Please provide the address where this rule is publicly accessible in electronic form via the Internet as required by Arkansas Code § 25-19-108(b).

<https://www.medicaid.state.ar.us/InternetSolution/general/comment/comment.aspx>

9. Will a public hearing be held on this proposed rule? Yes  No .

If yes, please complete the following:

Date: September 7, 2011

Time: 10:00 a.m. – 12:00 p.m.

Place: Donaghey Plaza South, 700 Main Street, Conference Room A

10. When does the public comment period expire for permanent promulgation? (Must provide a date.)

August 9, 2011

11. What is the proposed effective date of this proposed rule? (Must provide a date.)

October 1, 2012

12. Do you expect this rule to be controversial? Yes  No  If yes, please explain.

13. Please give the names of persons, groups, or organizations that you expect to comment on these rules? Please provide their position (for or against) if known.

Medical associations, interested providers, and advocacy organizations. Their positions for or against is not known at this time.

**FINANCIAL IMPACT STATEMENT**

**PLEASE ANSWER ALL QUESTIONS COMPLETELY**

**DEPARTMENT Department of Human Services**

**DIVISION Division of Medical Services**

**PERSON COMPLETING THIS STATEMENT Randy Helms**

**TELEPHONE NO. 682-1857 FAX NO. 682-2480 EMAIL: randy.helms@arkansas.gov**

To comply with Act 1104 of 1995, please complete the following Financial Impact Statement and file two copies with the questionnaire and proposed rules.

**SHORT TITLE OF THIS RULE – Health Insurance Premium Payment (HIPP)**

1. Does this proposed, amended, or repealed rule have a financial impact?  
Yes  X  No  .
2. Does this proposed, amended, or repealed rule affect small businesses?  
Yes   No  X .

If yes, please attach a copy of the economic impact statement required to be filed with the Arkansas Economic Development Commission under Arkansas Code § 25-15-301 et seq.

3. If you believe that the development of a financial impact statement is so speculative as to be cost prohibited, please explain.
4. If the purpose of this rule is to implement a federal rule or regulation, please give the incremental cost for implementing the rule. Please indicate if the cost provided is the cost of the program.

**Current Fiscal Year**

**Next Fiscal Year**

General Revenue \_\_\_\_\_  
Federal Funds \_\_\_\_\_  
Cash Funds \_\_\_\_\_  
Special Revenue \_\_\_\_\_  
Other (Identify) \_\_\_\_\_  
  
Total \_\_\_\_\_

General Revenue \_\_\_\_\_  
Federal Funds \_\_\_\_\_  
Cash Funds \_\_\_\_\_  
Special Revenue \_\_\_\_\_  
Other (Identify) \_\_\_\_\_  
  
Total \_\_\_\_\_

5. What is the total estimated cost by fiscal year to any party subject to the proposed, amended, or repealed rule? Identify the party subject to the proposed rule and explain how they are affected.

**Current Fiscal Year**

**Next Fiscal Year**

6. What is the total estimated **savings** by fiscal year to the agency to implement this rule? Is this the cost of the program or grant? Please explain.

**Current Fiscal Year (SFY 2013)**

**Next Fiscal Year (SFY 2014)**

(\$2,250,000)

(\$5,880,000)

**Summary for**  
**Health Insurance Premium Payment (HIPP)**

**The Arkansas Division of Medical Services (DMS) may pay for health insurance plans for Medicaid eligible individuals if such plans are cost effective. Health insurance plans are cost effective if the premiums, coinsurance, deductibles and other cost sharing obligations under a health plan, plus an amount for administrative costs are likely to be less than the amount paid for equivalent Medicaid services.**

## ARKANSAS DEPARTMENT OF HUMAN SERVICES

### Health Insurance Premium Payment (HIPP)

- I. Introduction: The Arkansas Division of Medical Services (DMS) may pay for health insurance premiums for Medicaid eligible individuals if such payments are cost effective. This chapter contains the rules governing premium payments under the Arkansas Health Insurance Premium Payment (HIPP) program.
- II. Definitions
  - a. Cost Effectiveness: Health insurance premium payments are cost effective if the premiums, coinsurance, deductibles and other cost sharing obligations under a health plan, plus an amount for administrative costs are likely to be less than the amount paid for equivalent Medicaid services. HIPP is **not** cost effective when:
    - (1) Private insurance premiums are used to meet a spend down obligation under the medically needy program;
    - (2) The client's eligibility category is "aged." Covered Benefits: Medical assistance as defined in § 1905 of the Social Security Act that is covered under the State Medicaid Plan and any additional services covered under a waiver approved by the Secretary of the Department of Health and Human Services.
  - b. Equivalent Services: Health care treatment and services that correspond with covered benefits.
  - c. Family Members: DMS may choose to enroll family members into the health plan who are not Medicaid eligible if cost effective. For Medicaid ineligible family members, DMS covers payment only for the premiums. Other cost sharing expenses are not covered. The family member may reside in a different household.
  - d. Group Health Plan: Any plan of, or contributed to by, an employer (including a self-insured plan) to provide health care (directly or otherwise) to the employer's employees, former employees, or the families of employees or former employees. A group health plan must meet S. 5000(b)(1) of the Internal Revenue Code of 1986, and includes continuation coverage pursuant to Title XXII of the Public Health Services Act, S. 4980B of the Internal Revenue Code of 1986, or Title VI of the Employee Retirement Income Security Act of 1974.
  - e. Health Plan: Any health insurance plan that, in exchange for premiums paid pays benefits for medical services. Medicare Part B premiums are excluded.
  - f. HIPP: The Health Insurance Premium Payment program.
  - g. MMIS: The Medicaid Management Information System.



- VII. **Cost Effectiveness Determination:** DMS determines the cost effectiveness of health plans using the following methodology:
- a. The Medicaid client furnishes information on the health plan to DMS. This information must include the effective date of the policy, exclusions to enrollment, the covered services under the policy, riders and exclusions of covered services, and premiums paid by the policy owners.
  - b. Using the Medicaid Management Information System (MMIS), DMS obtains the total 12 month estimated average inflation-adjusted Medicaid costs for persons comparable to the client with respect to age, sex, and category data.
  - c. DMS:
    - (1) Determines (if historical data is available) or estimates (if historical data is unavailable) the total 12 months Medicaid expenditures for covered services (estimated average Medicaid cost);
    - (2) Identifies equivalent services covered by the private insurance;
    - (3) Identifies the premium cost;
    - (4) Determines the cost of any covered services for which the private insurance does not provide equivalent coverage;
    - (5) Estimates the cost of coinsurance and deductibles up to the Medicaid allowable amounts; and
    - (6) Determines the administrative cost to Medicaid for processing the health plan information by determining the average increase in cost per client for at least a 12 month Period.
    - (7) DMS determines the cost of HIPP by adding the amounts identified in § (c)(3)-(6) and compares that cost to the estimated average Medicaid costs. If the cost of the HIPP case is less than the estimated average Medicaid costs, the health plan is cost effective. If the cost of the HIPP case is equal to or greater than the estimated average Medicaid costs, the health plan is not cost effective.
- VIII. **Exceptional Medical Costs (Special Conditions):** If the client provides documentation of on-going medical costs or future medical costs that exceed the estimated average Medicaid costs, DMS may determine that the health plan is cost effective.
- IX. **Balance Billing:** DMS pays only up to the Medicaid allowable amount. For example, if a provider bills \$50 for a service and the insurer pays \$40, but the Medicaid allowable is \$37, Medicaid will not make up the \$10 difference between the billed amount and the insurance payment; **NOR CAN THE PROVIDER BILL THE CLIENT** for the difference. If the provider bills \$50 and the insurance pays \$37 and the Medicaid allowable is \$40, Medicaid can pay the difference, up to the Medicaid allowable - in this case, Medicaid pays \$3. In both examples, **THE PROVIDER CANNOT BILL THE CLIENT FOR THE DIFFERENCE BETWEEN THE MEDICAID PAYMENT AND THE BILLED AMOUNT.**



X. Payment for Services:

- a. DMS will pay the health insurance premium directly to the policyholder or designated party through premium payment from payroll deduction or individual plans.
- b. DMS will reimburse the policyholder or the financially responsible party for the payroll deduction made for health insurance premiums, and for coinsurance and deductibles subject to the limitations in § IX.