# WELCOME

Joint Agriculture and Economic Development Committee



## **AGENDA**



# GROW THE CORE EXPAND BEYOND LIVE OUR CULTURE

OUR CHALLENGE IS TO **BECOME THE WORLD'S SAFEST STEEL COMPANY.** 

WE LIVE EACH DAY WITH **GRATITUDE**FOR THE FAMILIES, CUSTOMERS AND
PARTNERS THAT MAKE OUR WORK POSSIBLE.

NUCOR'













JARADA LAMB JUSTIN LAMB MARTY ALLEN LAMB RANDY A LAMB STEPHEN P LAMB ZACHARY A LAMB A LBERT G LAMBERT ARTHUR B LAMBERT JR BRANTON ANTHONY LAMBERT DANIEL LEE LAMBERT DYLANSLAMBERT JACOBILAMBERT JAMES LAMBERT JOSHUA MLAMBERT JUSTEN BLAMBERT LEKALAMBERT LOWELL DLAMBERT MINE ALLEN LAMBERT SETHTRACYLAMBERT TERRY A LAMBERT TIMOTHY E LAMBERT LINGTHY E LAMBERT TIMOTHY E LAMBERT TI JOY A LAMBERT-BRADLEY RYAN LAMBORN GRANT CARTER LAMBRECHT KYLE STEVEN LAMBRE AT CHARLES CLAME DAVID RAYLAME CHRISTOPHER PLAMIE JOELLAMIRANDE-NADIEAU DUSTIN MILAMKIN WERE IV ROBERT PLAMPHIEAR JOSIE LAMPKIN KYLE DLAMPSECHT KARI ANN LAMUNION
CASTER THOMAS A LANCASTER JENNIFER LANCE SAMUEL DLANCE CARMINE LANCIA DYLAN J LAMM JADEN WAYNE LAMMERS EMILIO ESTEVON LAMORIE MARK V AMOS REED LANCASTER DEAN ELLIGIT LANCASTER II GWENDOLYN RUTH LAN 4UCOP DUSTIN DAY LAND ELDON LAND BEE M LAND ALFREDO LANDA MAEL RICHARD LANDER BRYANT I LANDERS SHELLEY LANDIS MATTHEW E LANDON AMOS WHEELER LANDOUM CORBIN JAMES LANDOUM JONATHAN LANDO RY TERRELLLANDRY TUCKER KNOTTS LANDRY JACOBS LANDSTOFFER ALLAN LANE CHARLES JLANE CHRISTOPHER LANE DANIEL KEITH LANE DONALD JASON SCOTTLANE JAYON LANE JEFF LANE LAWSON LEELANE MARK A LANE ROBERT LLANE RONALD LLANE BUSSELL LANE BYAN LANE BILANG HOMERTLANG JASON LEWIS LANG JEFF PLAND MARCHS BLANG MATTHEW LANG SABBINA S LANG JOSHUA JAMES LANGDON, LLIER KEITH A LANGELLIER SHAWN PLANGEMEIER COLBY CLANGENBERG JUSTINIANGHAM MATTHEW BLANGHAM JAMES TLANGLEY AVID PLANOSDALE CHARLIEGLENN LANGSTON CHASEBRANDON LANGSTON EVAN MICHAEL LANGSTON HUNTER BRYTON LANGSTON LANGSTON II TRACY LLANGSTON DARIAN BLANHAM KAYDEN LANHAM WILLIAM K LANHAM III GAVIN KYLE LANIER KEITH A LA DJLANMAN SCOTTJLANMAN PATRICK VLANNI KYLELEE LANNING NICOLE LANNO WILLIAM E LANO JONATHAN LANDUZ MARIE LANTEIGNE JESSICA LYNN LANTGEN SAMANTHA J LAPATO LUC LAPLANTE PASCAL LAPLANTE BRYAN GILBS ANTHONY LAPRADD ABROM NATHANIEL LARA EDGAR O LABA EPIMENIO MANUEL MANUEL LARIA VICTOR MANUEL HELTON LANE LARGENT TRACER LANE LARGENT ERIK D LARIOS JORGE GONZALEZ LARIOS JOSE ALFREDO LARIOS ARKIN JUSTIN ALMA LARKIN ERICD LARMORE MIKELAROCQUE STEPHEN LANDOUE JONATHAN ANDRADE LARRAIS NATHANIEL & LARSEN TAYLOR DANIEL LDIHIWAPONG LARSEN TAYLOR RICHARD LARSEN VANCE LARSEN KEVE JAMES L LARSON JARID MICHEAL LARSON JEFFREY LARSON LANDON LARSON MATTHEW LARSON TERRY R LARUE-MARGROVE GARTH W LARWIN PATRICIA LASCUT THE CORE AMBER NICOLE LASLEY BRITTANY CELESTE LA Y DEAN LASSITER LERGY LASSITER TYLER BRIAN LASSITER TYLER LLAST RANDY LYNN LASTER ROUSN H J LATHAM WALTER SCOTT LATHAM ANDREW K LATHROM JEFFREY D LATHROM MICHAEL A LATIOLAIS NNA LAUGER CHRIST LAUGHLIN CHRISTINA LYNN LAUGHLIN LEG LEMUEL LAUGHLIN III CHRISTOPHER J LA BETH LAURENTI GARY LAURIN DAVID EUGENE LAURITSON MORGAN M LAUTERBACH SASAE LAUVAO YD W LAVALLEE SEAN KENNY LAVALLEE TOOD M LAVALLEY KELSEY W LAVICKA NATHAN LAVIONE WHON HERMAN ONEIL LAWHON III MICHAEL T LAWHON SETH JACOB LAWHON TANNER DEAN LAWIN RELAWRENCE BRAD A LAWRENCE CHARLES D LAWRENCE S DEVANALAWRENCE JARONGLAWRENCE JA NCE IN SANDRALYNN LAWRENCE STEVEN BRUCE LAWRENCE STEVEN COLBY LAWRENCE DREW BERNARD BUY TLAWSON JEREMY MLAWSON MICHAELL LAWSON EN D LAXTUN JOHN PLAY JR JOHN ADDISON LAYCOCK NATALIE LAWSON SCOTT J LAWSON TR BEYOND DOUBLAS SPENCER LAYCOX J MICHAEL LAY ELAZARE ADRIAN LAZCANO JUAREZ HALLE JOHN N LE PAUL LE SHERRIE LE GALL-SIMMONDS ASE ALLEE RENEE LEADY EMMA JAMESEN LEADY FEVELUNELEACH TIMMY BANDALLLEACH ADAM J LEADER FANUEL SALCEDULEAL JOSE GLEAL JUAN CASTORENA LEAL . ARNOLDO LEAL QUINTANILLA BLAKE RYAN W LEATH DEBEK W LEATHERWOOD BRADLEY 5 LEAVITT ELEBLANC NICHOLAS & LEBLANC SETH THOMAS LESLANC JOSEPH LEE LEAVITTY TORRICE LEAVY JAR OLA LEDBETTER KEVIN SLEDBETTER RICKEY JOE LEDBETTER DOR G LEDEZMA DONALD LEDFORD JOSEPH DANIEL LEDUC ROBERTT LEBO JR WILLIAM R LECH JACOB LEG ZARRED / LEDBETTER KURTIS / LEDBETTER-FI SLEE CADETLEE CHANEY MORGANILE CHARITY LEELEE KIMBERLY LEDWELL ANDER SIEE ANDREW COLBY DEREKLEE COLLIN DANIELLEE COLLIN IRICK LEE JR HISIEN JIM LEE JACE LEE JACQUELINE PENNY LEE JAMESH LEE JR JAMES RICHARD LEE JARED MICH ETHAN JUSE JOSHUA TYLEBUSE JUSTIN MUSE KOREN DANEUEE KRISTOPHUR LLEE LARRY JASON LEE LEE THON EW HEATH LEE MELVIN LLEE JR MICHAEL LEE MICHAEL D'LEE MICHAEL J LEESR NAOWUN KEVION LEE NORMAN L'CADE LEE SHANE ANDREW LEE SHANE M'LEE STEPHEN À LEE TANNER JLEE TANNER SPENCER LEE TED HARRISON TER LEE YOUNGHAN LEE MATT DIESCH DANDTA GORDON LEEPER SHANE LEEPER DAVID PLEET TIMOTHY CALVIN LEFS LEGARRETA BRIAN ANTHONY LEGARTH MARCO SALDIVAR LEGASPI · OPEN DEREK LEGAULT JOY CALIGAN LEGAULT-BEEDIE JAS LEGRAND CHARLES A LEGROS JOHN P LEHMAN JUSTIN LEHMAN LINDSAY BACHNER LEHMAN TODO LEHMAN JUSTIN LEVI N . ERALEIGH CHRISTGPHER JLEIGH HODAEYLEIGH LARRYALEIGHTLEY ANTHONY / LEILUA CHRISTINA / LEILUA BITA A LEILUA IONY LEITING GUILLERMO LEVA STEVEN RAY LEJEUNE TODO LEKEY ANDREW JOSHUA LEMAN JOSHUA L LEMAN FRANCOIS LEM ROBERT M LEMMING CLIFTON T LEMMON CHRISTOPHER KODY LEMOND EAMWORK DARREN KYLE LEMONS ETHAN HUNTEN LEMONS JEFFREY LLEMO OMEZ LEMUS CHRISTIAN LEMUS JACLYN ANN LEMUS JOSE DE DRTEGA LEMUS NESTOR LEMUS IN KEVIN R LEMUS ESTRADA JORGE MARIO LEMUS STEVEN D LENNARTZ JEDEMY LENNON STEPHEN D LENDIR HEATHER LENDI THEUNIS J LENSLEY AARON S LENTZ SANDRA M LENTZ SARAH DEZ LEDCADIO JAIME LEON MATTHEW LEON STEVE ANTHONY ANTHONY LEON JAIME NOTE LEON CLIEVAS CHAD M LEONARD CHADWICK LEONARD BUY LEDNARD JOHNNY L LEONARD JONATHAN A LEONARD JOSEPH F LEONARD MICHAEL ZACHARY LEGNARD PHILIP JOSEPH LEGNARD ROBERT JOHN LEGN HRISTOPHER LEPGER MICHAEL H LEPGRE JACOB P LEPPER BANDY JASON LEPRETRE JR CHASE M LERCH BRANDAN LERETTE TRAWS SCOTT LERGNER BRYAN A LERS TRMA RILEY LERDUX ALEJANDRO LESA MATTHEW LESAICHERRE CAITLYN CANDIS LESAR BLAKE WINDHAM LESESNE JESSE LESKO HANK W LESLEY JOSHUA HAYMOND LESLIE E MICHAEL PAUL LESSA JOEY LESSARD MARCO LESSARD DENNIS JAMES LESSIG BRUCE D LESTER CAMERON'S LESTER CHRISTINE A LESTER DOUGLAS LLESTER JESSECALYNNE LESUER MELIDA MARIALISTUPE JERRILYNN LETT ROBRY PLETT NICOLE A LEUNG ETIENNE LEVASSEUR BRYAN A LEVELL BYAN LLEVENCHUCK APRILLEVERS LUCLEVESQUE ANDREALEVI JOSHUAELEVI STACYLLEVI VINCENTJLEVI JOSHUAEBETLEVINE KURTLEVINS VALENTINALEVINSON VLADIMIRJLEVIS DALTON JAMESLEVIT JONSLEVY PAULLEWBERG DARIAN ALLEN LEWELLEN KODY RAY LEWELLEN CHAD DIEWELLYN KOLEJOSHUA LEWIN ADAM JAMESLEWIS ADAM RIEWIS ALAN JLEWIS AMBERLEWIS BARTLEY DALE LEWIS BERNARD LEWIS BILLY RAY LEWIS BORBIJLEWIS BRADELEWIS BRYAN ANDRELEWIS BUFORD DALELEWIS CARLRAY LEWIS CABLTLEWIS CHARLEW LEWIS CHRISTOPHER JLEWIS CHRISTOPHER REWIS CHRISTY JLEWIS COLIN WARREN LEWIS COREY RYAN LEWIS DAKOTA SHANE LEWIS DANNIEL WAGE LEWIS DAPHNE A LEWIS DARINEN ALLEN LEWIS DAVID A LEWIS DAVID R LEWIS DEREK LEWIS EDWARD JEROME LEWIS GARRETT LEWIS GLENN CECIL LEWIS HENRY CORDELL LEWIS ISAAC W LEWIS JACOR WILLIAM LEWIS JAMES E LEWIS JARED W LEWIS JOHN GEORDE LEWIS JR. JOHN R LEWIS JORDAN LEWIS JOSHUA A LEWIS JULIE G LEWIS
JUSTIN CHARLES LEWIS KAMAR LAUNTEZ LEWIS KATTLYN MARIE LEWIS KENT LEWIS LARRY D LEWIS MADYSON LESHEA LEWIS MARSHAL E LEWIS MICHAEL J LEWIS MICHAEL J LEWIS MICHAEL J LEWIS MICHAEL J LEWIS MICHAEL W LEWIS NATHANIAL R LEWIS PAYTON MAYERICK LEWIS PETER LEWIS RICKY A LEWIS ROBERT L LEWIS ROBERT L LEWIS SAMANTHA JEAN LEWIS SHANE A LEWIS SHAWN A LEWIS STEPHEN R LEWIS

## LARGEST STEEL & STEEL PRODUCER

IN THE UNITED STATES

### LARGEST RECYCLER

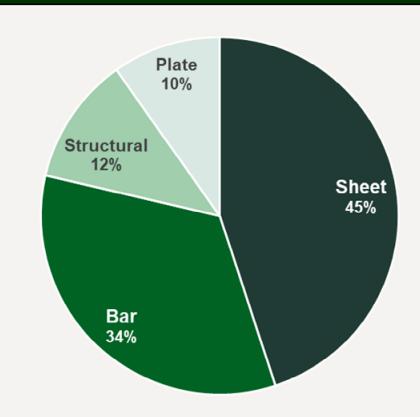
OF ANY TYPE OF MATERIAL IN NORTH AMERICA

NUCOR RECYCLES MORE THAN **20 MILLION TONS**OF FERROUS SCRAP ANNUALLY TO PRODUCE
NEW STEEL THAT IS 100% RECYCLABLE



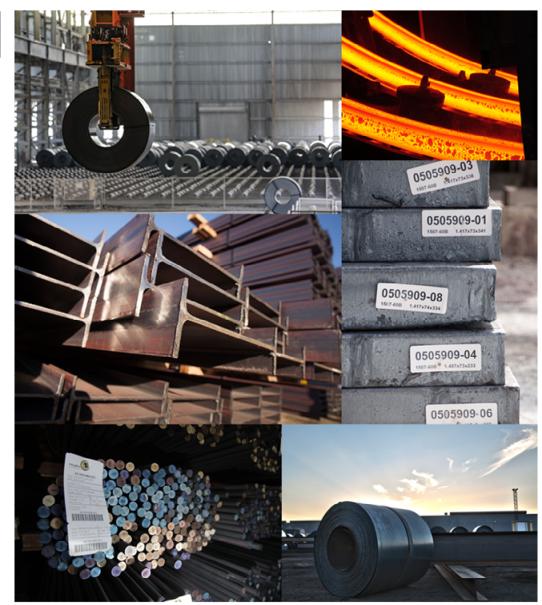
## **DIVERSIFIED PRODUCT MIX IN STEELMAKING...**

## 2022 Steel Sales by Product



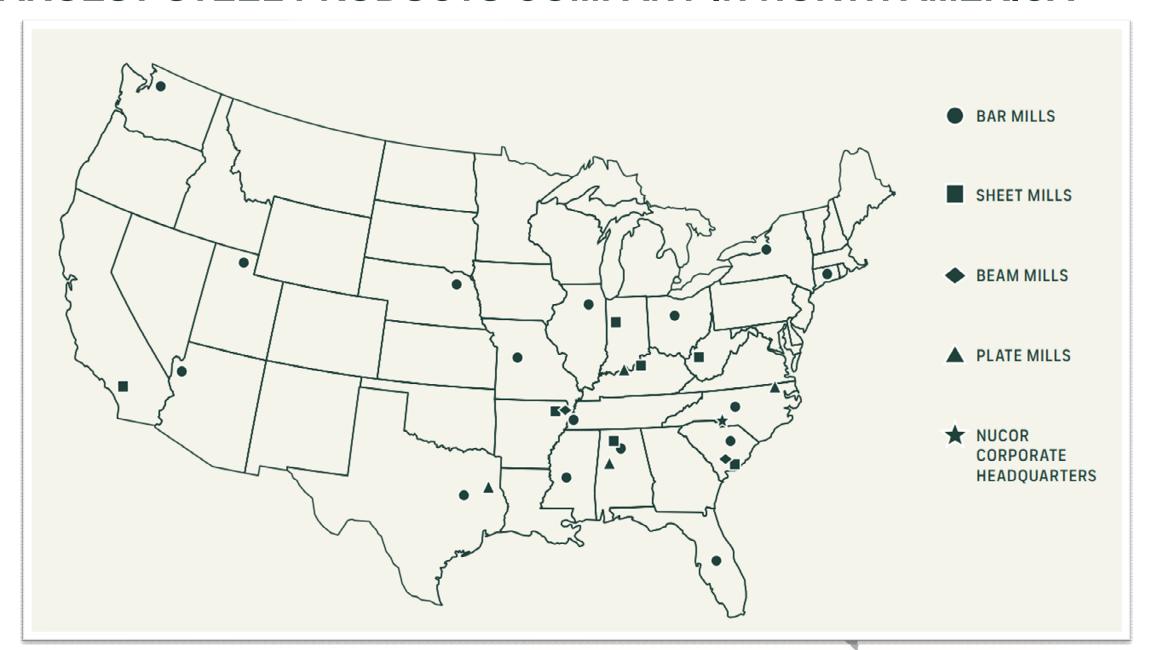
## 2022 Total Steel Mills Sales ~\$30B

Approximately 20% to internal customers manufacturing engineered steel construction products





## LARGEST STEEL PRODUCTS COMPANY IN NORTH AMERICA



## **NORTH AMERICAN MARKET LEADERSHIP**

#1

Cold Finish Bar Steel Steel Joist & Deck Steel Piling Distribution Steel Electrical Pipe Conduit SBQ Bar Steel Insulated Metal Panels (IMP)

Metal Buildings Structural Steel Merchant Bar Steel

Sheet Steel (Hot + Cold + Galvanized) Plate Steel Hollow Structural Section (HSS) Steel Tubing Rebar & Rebar Fabrication



## 2022 KEY ACCOMPLISHMENTS & HIGHLIGHTS



#### INDUSTRY-LEADING SAFETY RECORD

- Fourth consecutive year setting new record low injury/illness rate
- Record safety results across all four primary metrics we track
- 20 Nucor divisions with zero recordable injuries in 2022



#### MOST PROFITABLE YEAR IN NUCOR HISTORY

- Record EPS of \$28.79 on \$7.6B of Net Income
- \$10.1B Cash from Operations, \$11.6B EBITDA<sup>(1)</sup>, \$8.1B FCF<sup>(1)</sup>
- Returned \$3.3B to shareholders via dividends and buybacks
- ROIC of ~35% and increased dividend for 50<sup>th</sup> consecutive year

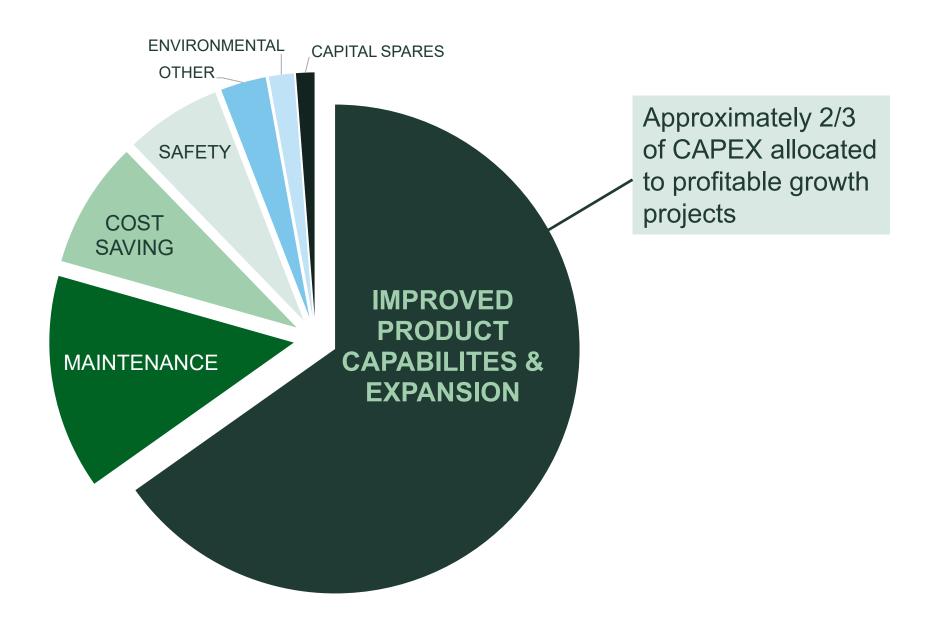


#### STRONG EXECUTION OF STRATEGIC INITIATIVES

- Deployed ~\$2.0B capex, primarily to grow our core operations
- Closed 5 acquisitions (~\$3.6B) to expand into new markets
- Advanced our sustainability goals through key partnerships



## 2023 ESTIMATED CAPEX: ~\$3.0 BILLION





## **ATTRACTIVE GROWTH OPPORTUNITIES**



STEEL INTENSIVE MEGA TRENDS







**NUCOR GROWTH OPPORTUNITIES** 

Aging U.S. Infrastructure

Electrification

**Supply Chain** 

Warehouses

Grid Modernization

EVs

Renewable Energy

Nuclear Renaissance Automation Al

**Data Centers** 

Decarbonization

**Advanced Manufacturing** 

FEDERAL FUNDING PROGRAMS

IIJA (Infrastructure)

\$550B for transportation and infrastructure projects

**IRA (Clean Energy)** 

\$370B in clean energy tax incentives

**CHIPS Act (Reshoring)** 

\$55B to reshore U.S. manufacturing

INCREMENTAL STEEL DEMAND\*

**3-5 Mtpa** 

2-3 Mtpa

0.5 Mtpa

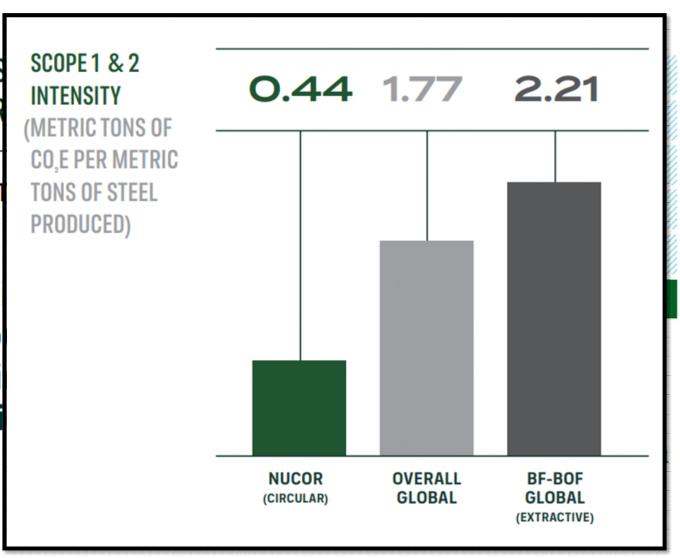


## **SUSTAINABILITY**

IF ALL COMPANIES STEEL LIKE NUCOR

MORE THAN 2 BILLION 1
WOULD BE ELIMINATED

That's the equ savings to gro the entire airli industry — **twi** 



#### 2.2B tons

Global GHG emissions saved from grounding the airline industry twice<sup>2</sup>



## **NUCOR IN ARKANSAS**



2,300

NUCOR STEEL JOBS IN ARKANSAS

\$125,000+

MEDIAN PAY FOR ALL NUCOR TEAMMATES NATIONWIDE OVER THE LAST 3 YEARS (EXCLUDING EXECUTIVES)

**\$41.5 BILLION** 

**NET SALES IN 2022** 



NUCOR STEEL - ARKANSAS NUCOR-YAMATO STEEL COMPANY

NUCOR COATINGS ARKANSAS

NUCOR INSULATED PANEL GROUP - SHERIDAN

HICKMAN

ARMOREL ARMOREL

SHEET STEEL MILL STRUCTURAL STEEL MILL

PRE-PAINTED STEEL SHEET

INSULATED METAL PANELS

NUCOR SKYLINE STEEL

SHERIDAN ARMOREL

STEEL FOUNDATION PRODUCTS



## **GIVING BACK TO OUR COMMUNITY**

### **Wynne Tornado**

## **Relay for Life**



Over the course of 2023 our Nucor Teammates and Partners participated in fundraisers and events that resulted in a \$60,000+ donation to Relay for Life!







NSAR has also donated over \$700,000 YTD within the community!



## **NUCOR / LE BONHEUR PARTNERSHIP**

Nucor contributes \$350,000 of 2022 fundraising to build Seacrest Studio



2023 Nucor / Le Bonheur Golf Tournament: \$475,000



Seacrest Studio's Opened May 2023 at Le Bonheur Hospital



2022-2023 Total Fundraising

**Total Fundraising** 

\$1,175,000

\$2,746,096

Le Bonheur is in NETWORK for BCBS effective 6/2023!



## THANK YOU

Agriculture and Economic Development Committee



