

Estimated Average Salaries of Full-Time Administrators at Public Four-Year Colleges and Universities

	50 States and D.C.	SREB States	Arkansas				Percent Difference of 4 Years	
	2009-10	2009-10	2009-10				2009-10	
	Four-Year Universities	Four-Year Universities	Four-Year Universities	System Offices	Two Year College	Combined	50 States Four-Year Universities	SREB Four-Year Universities
<b>Executive</b>								
Chief Executive Officer/Single Institution	\$284,753	\$299,796	\$204,189	\$255,531	\$151,975	\$174,474	-39.5%	-46.8%
<b>Administrative and Academic Support</b>								
Chief Academic Officer	205,193	209,606	161,611	158,908	94,568	117,540	-27.0%	-29.7%
Chief Budgeting Officer	111,827	103,381	-	-	-	-		
Chief Business Officer	183,371	186,148	148,535	198,816	89,663	115,110	-23.5%	-25.3%
Chief Development Officer	168,073	172,861	140,999	-	76,242	109,171	-19.2%	-22.6%
Chief Information Systems Officer	149,182	150,987	114,849	-	78,097	91,461	-29.9%	-31.5%
Chief Personnel/Human Relations Officer	119,151	114,434	-	-	100,827	102,085		
Chief Planning Officer	141,753	131,271	-	-	81,161	98,779		
Chief Public Relations Officer	120,284	119,657	126,369	158,413	-	114,492	4.8%	5.3%
Director of Academic Computing	102,164	99,388	-	-	58,798	58,798		
Director of Administrative Computing	106,156	96,047	-	-	59,968	59,968		
Director of Institutional Research	94,570	92,729	72,662	-	51,979	60,072	-30.2%	-27.6%
Director of Library Services	117,177	110,879	75,252	-	60,880	65,671	-55.7%	-47.3%
<b>Student Services</b>								
Chief Student Affairs Officer	151,610	151,313	120,383	-	81,076	92,779	-25.9%	-25.7%
Director, Student Financial Aid	87,809	85,759	66,144	-	48,718	54,163	-32.8%	-29.7%
Registrar	88,048	84,380	62,113	-	52,449	55,782	-41.8%	-35.8%

Salary information above are publicly funded dollars only and do not include funds from private sources or any other types of compensation packages.

"—" indicates not available. There were too few institutions reporting for that position in one of the years.

Sources:

- SREB analysis of College and University Professional Association for Human Resources survey data, © 2005 and 2011, used with permission.
- Arkansas A and B books