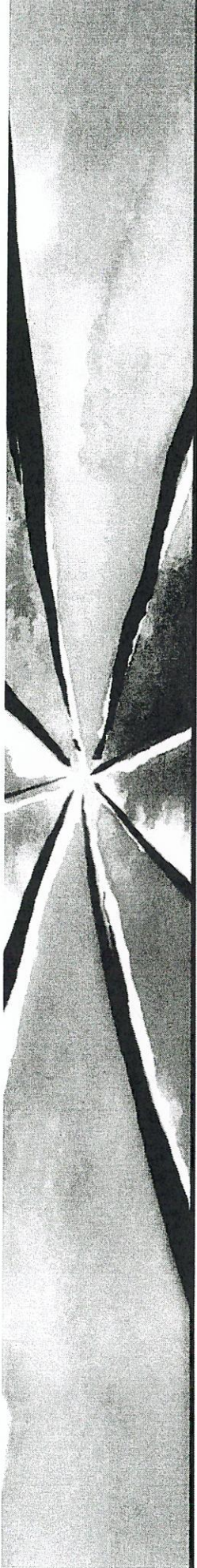
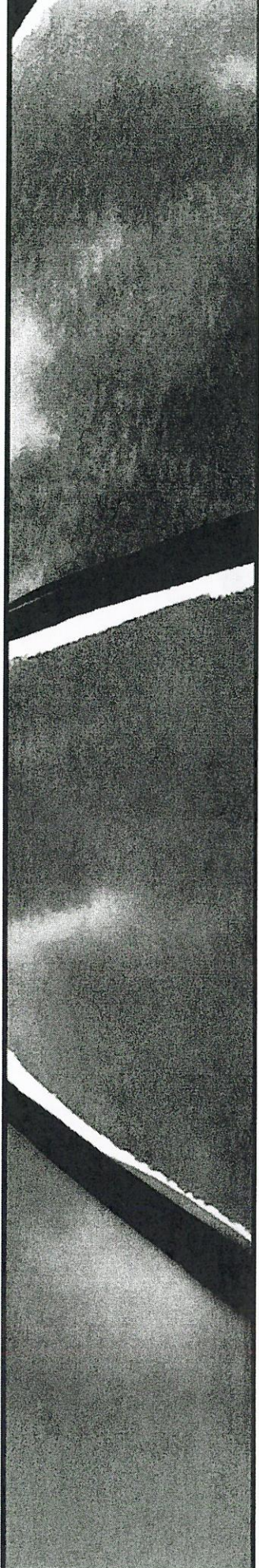


A Presentation For The
ARKANSAS HEALTH INSURANCE MARKETPLACE
OVERSIGHT COMMITTEE MEETING

November 15, 2018



ARKANSAS —————
Health Insurance
————— MARKETPLACE



Today's Agenda

- Status of Plan Year 2019 Open Enrollment
- User Fees
- Annual Audit Report

Plan Year 2019 Open Enrollment

- **November 1, 2018 – December 15, 2018**
- **My AR HelpLine**
 - Over 100 qualified Arkansas agents and brokers
 - In-person assistance
 - Located in the same area as the consumer
 - Free to the consumer

User Fees

Functional Benchmarks: User Fee as % of Gross Operating Revenue

Plan Year	% of Gross Operating Revenue
2017	50%
2018	67%
2019	71%

User Fees

Functional Benchmarks: AHIM Annual Operating Margin



Fiscal Year 2018 Audit

- **Scope**
 - Financial statements July 1, 2017 - June 30, 2018
- **Opinion**
 - No material weaknesses
- **Findings**
 - Services expensed in 2018 that should have been expensed in 2017

Fiscal Year 2018 Audit

- Major Factors Affecting the Health of AHIM

- Decreased federal grant revenue ~ \$4.8M
- Decreased expenses ~ \$4M
- Decreased contract services ~ \$5.8M
- Decreased liabilities ~ \$277k
- Increased fee assessments ~ \$1.9M
- Increased current/other assets ~ \$701k
- One-time capital asset decrease ~ \$1.8M

2018 Summary

- Jan. - Dec. 2018 Year-End Estimates
 - \$2.7M AHIM Operating Expenses
 - \$6.9M Technology
 - \$780k Net Operating Revenue

QUESTIONS

